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SUMMARY

Great 2022 Potentials for Outer Door Installer!

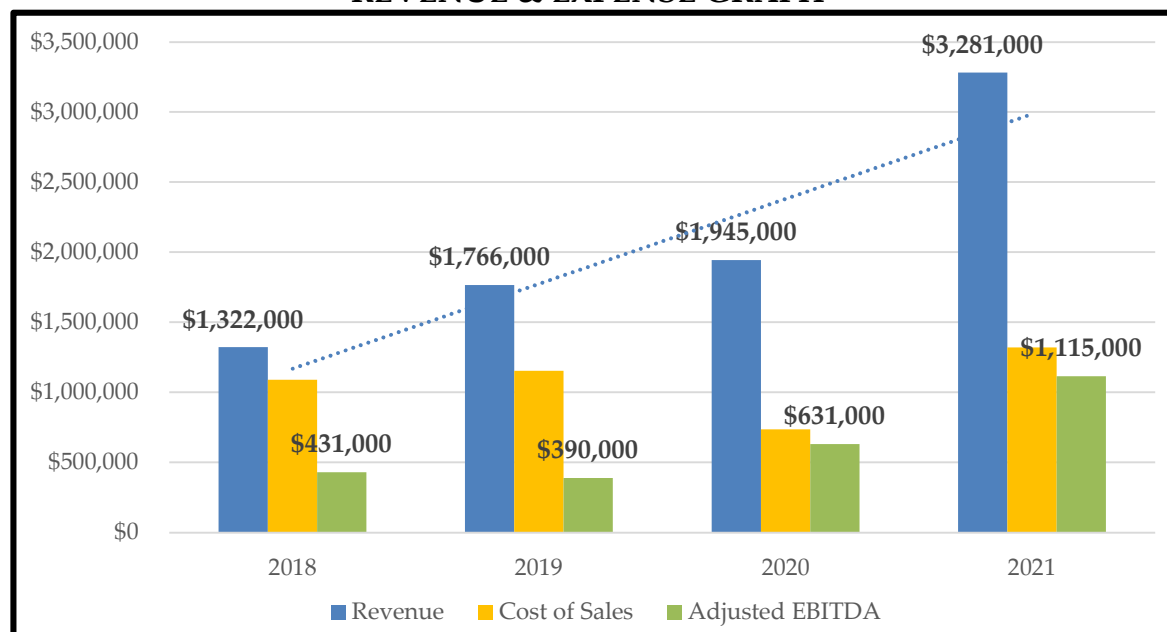
Listing ID: 17790

2021 sales over \$3,000,000 with over \$900,000 Net Income! Situated in Connecticut with statewide servicing, listing specializes in the sales, service and installation of external door and window products among others, for residential, industrial or commercial customers. From its base in CT and barely tapped surrounding states, the company's high online ratings and proper experience give it an ideal flexibility for strategy optimizations that'll further its success. Stronger focus on a four-state radius including New York, Massachusetts and Rhode Island, would be the ideal expansion for new ownership. Commanding a niche market of the industry, the location of over 4,500 square feet comes with a 4,000 SF warehouse shop and 500 SF of office space. Currently holding a longstanding monthly lease for operations, there is room for expansion. A primary personnel of eighteen nonunion employees primarily run the day-to-day operations and are likely to remain post-purchase. The owner transitioning over a twelve month period will acclimate new ownership to any business involved functions. Besides their website, social media presence, and pay-per-click (PPC) advertising, promotional efforts utilize print and direct mail-sale adverts to homeowners, as well as referrals from their clients. As possibilities to extend to other states multiply every year, Total Sales for 2021 were \$3,281,000 with Adjusted EBITDA over \$1,115,000. Total Revenues for 2020 reached \$1,945,054 alongside Seller Discretionary Earnings of \$631,348.

ESSENTIALS

- Asking Price: **\$2,995,000.00**
- Type of Sale: Asset or Stock
 - Equipment: \$43,497
 - Vehicles: \$262,043
 - Inventory: Included.
- Business Type: Specialty Trade
 - Type of Company: LLC
 - SIC Code: 1799
- Inception Date: Started in 2003.
- Assets Turnover Rate: 3.2x per year.
- ✓ Average Annual Growth Rate of 4.6%!

REVENUE & EXPENSE GRAPH



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