

Clarke Advisors LLC is acting as the financial advisor for the sale of a transportation and warehousing company. The company provides transportation, storage, handling and inventory services. The ideally located facility has 24 bay doors with great proximity to New York and New Jersey airports, seaports and rail yards. Estimated revenue for fiscal year 2022 is \$14.7M and adjusted EBITDA is \$4.4M.

Highlights

Successful 41-year-old company leads with customer service enabled by new technology. Password protected web access allows customers to track shipments and inventory in real time.

Company Description

The Company operates six entities providing warehousing, bonded warehousing, transportation, and transportation brokerage services to major US retailers.

Warehousing

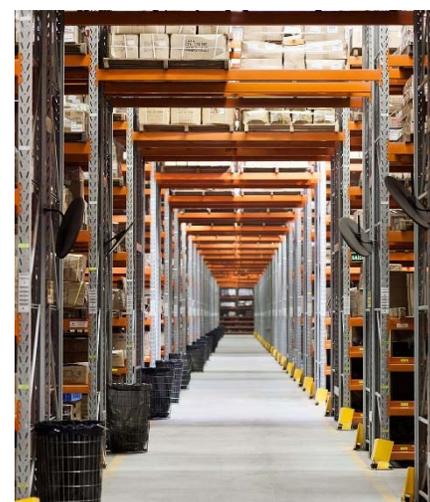
- CFS Bonded
- FDA Certified
- 24 Bay Doors
- Overhead drive out

Freight

Daily routes to New York and New Jersey airports, sea ports and rail yards.

Transportation

- Container drayage
- Move more than 19,000 containers annually from Port of New York
- HazMat registered
- Cartage agents for national carriers



Financials:

	Aug 2018 to Jul 2019 FY 2019	Aug 2019 to Jul 2020 FY 2020	Aug 2020 to Jul 2021 FY 2021	Aug 2021 to Jul 2022 Estimated FY 2022
Revenue	\$9,349,986	\$7,536,517	\$10,731,276	\$14,776,765
Net Income	\$ 283,450	\$ 38,349	\$1,875,028	\$3,456,921
EBITDA	\$ 416,513	\$ 159,663	\$ 2,007,884	\$ 3,781,139
Adjusted EBITDA	\$1,505,970	\$1,152,081	\$2,823,248	\$4,486,133

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