

## Single Family Office Headquartered Outside of Philadelphia, PA

Single Family Office (“SFO”) was established in 2013 to safeguard, manage and invest a single family’s globally diverse assets and capital originating from the sale of a world renowned, multi-billion dollar medical device company

- The SFO management team offers deep industry expertise in precision manufacturing, packaging, industrial services, consumers goods and infrastructure.
- As a well-capitalized organization, SFO is focused on acquiring companies with stable, long-term growth trends, built to last for generations, and designed to weather divergent business cycles.
- SFO partners with business owners to develop platform acquisitions that can be grown over time, whether organically or inorganically through add-on acquisitions.
- SFO engages partnerships with highly competent management teams, building customer-centric business models that emphasize developing strong employee-management relationships.

### Benefits of Working with SFO



A commitment to sound business investments and a sharp execution of strategic acquisitions



A partner-centric ownership approach



No reliance on debt financing



Permanent capital; no holding period



Continuity for employees and management

### Coveted Industries



Industrial Equipment



Engineered Components



Branded Consumer Durables



Veterinary Products



Skilled Industrial Services

### Acquisition Target Profile



Preferred end markets: Medical, Food & Beverage, Water



Differentiated product and services with barriers to entry



Solid employee relations; non-union workforce



Strong customer base and relationships



Non-cyclical end market exposure



Track record of stability, growth and profitability



Long-term growth potential in excess of GDP



Headquartered in North America

**\$400M**

Available Equity Capital

**\$75M - \$200M**

Target Enterprise Value

**>30%**

Target Gross Margin

**\$8M - \$20M**

Targeted Annual EBITDA

**>10%**

Target EBITDA Margin

### Recent Acquisition

SFO recently acquired the market leading designer, developer, manufacturer, installer and integrator of modular clean room systems for life sciences, medical device and electronic applications.

SFO is committed to executing on Company’s strategic plan and has recently invested a significant amount of capital for the purchase of a 100,000 square foot manufacturing plant that will be fully automated.

*SFO has engaged OnMark Capital Inc., as its advisor to assist in the pursuit of select acquisition candidates in the United States. Interested parties should contact the professional listed to the right.*

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