



BUSINESS ACQUISITION PROFILE

Clarke Advisors LLC is acting as the financial advisor for a 100% acquisition of an asset-based Transportation & Logistics company offering US and Mexico Cross-Border transport.

Company Description: The Company started full operations in 1996. Company's main office is a 6000 sqft state of the art facility and is located in the Southwestern US. There are 18 full-time employees and 27 1099 Owner/Operator drivers. Owned equipment consists of 94 Trailers with an additional 24 Owner/Operator Tractors. Company operates a 10K sqft warehouse for cross dock and distribution.

International Services: Truckload/LTL, Flatbed, Oversize, Overweight, Permit Loads. Warehouse, Cross Dock, Distribution.

Typical Routes and States: US and Mexico Cross-Border and ground transportation service

	2018	2019	2020	2021
Revenue	\$ 5,970,408	\$ 5,833,703	\$ 4,961,606	\$ 15,633,338
Net Income	\$ 488,295	\$ (10,996)	\$ (115,718)	\$ 2,220,821
EBITDA	\$ 538,506	\$ 160,310	\$ (100,818)	\$ 2,254,401
Adj EBITDA	\$ 734,849	\$ 356,653	\$ 95,525	\$ 2,364,663

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