

Clarke Advisors LLC is the financial advisor for the sale of a regional dry van trucking company serving manufacturing and retail customers throughout the Midwest and Eastern regions of the United States.

Company Description

The Company was founded in 2000 with offices in the Midwest United States. There are 91 drivers of which 13 are 1099 employees, and the fleet consists of 91 tractors and 260 trailers. In 2021, the Company will complete a record year of sales and profitability, with projected revenues of \$18.5M and an adjusted EBITDA of \$4.2M.

Growth Potential

Many of the Company's primary accounts have national exposure; growth potential could be four fold to a firm with a national footprint.

Services

Regional full truck load (FTL) services.

Industries, Markets

Manufacturing, Automotive and Retail.

Company Lanes

The routes are primarily throughout the Eastern United States.

Consolidated Financials:

	2019	2020	Est. 2021
Revenue	\$ 18,459,103	\$ 18,226,043	\$ 18,541,123
Net Income	\$ 735,077	\$ 1,939,703	\$ 2,238,150
Adjusted EBITDA	\$ 2,914,556	\$ 3,448,123	\$ 4,255,569

For more information please contact:

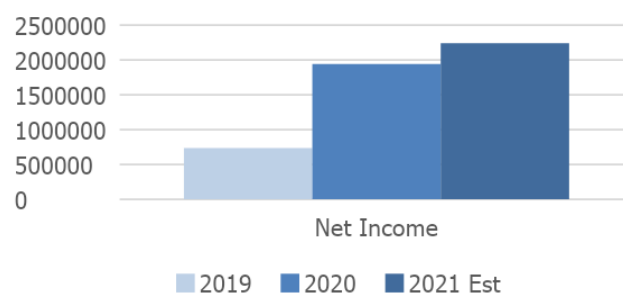


CLARKE ADVISORS LLC
PRIVATE INVESTMENT BANKING

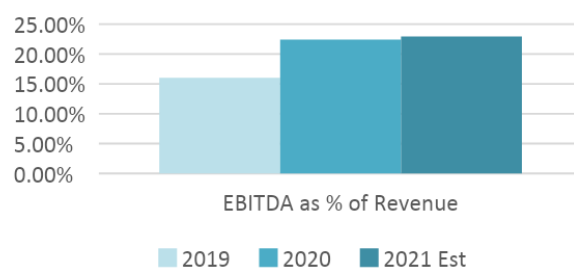
Norman E. Clarke
nec@clarkebankers.com
(480) 488-1929

Ken Lerro
ken@clarkebankers.com
(480) 488-1929 x4

Net Income



EBITDA as % of Revenue



Disclaimer: Safe Harbor Statement, as cautionary note to investors, certain matters discussed in this document may contain forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The statements in this document are based solely on information supplied by the Target Company and do not represent an endorsement of the company by Clarke Advisors LLC or its affiliates.