

Project Titan

Private Equity: Lower Middle Market

Acquisition and Growth Capital

Titan is a US Defense and Intelligence Community contractor with approximately 40 cleared personnel specializing in mission focused data sciences, security, and training. Access to Key Contracts and Programs.

Investment Highlights

\$10.6m in 2021 Revenue, \$1.4m in pro forma adjusted EBITDA, \$18.0m 2022 p(win) waterfall.

- Mission-focused Big Data Science, Engineering, and Discovery Capabilities.
- ICMP-approved Big Data Analytics, Search, and Visualization Product Deployed with USGC Customer.
- Access to Key Contracts and Programs in Support of Major Intelligence Community Agencies.
- Proven Ability to Attract TS/SCI-Cleared Technical Data Scientists to Grow the Business.
- History of Achieving Growth with Virginia IC Customer and Scaling Reach with other IC Agencies.
- Proprietary Intellectual Property: Hyper Data Extraction & Visualization Toolkit.

Business Offerings

Cybersecurity, Data Science, and Cloud-based Analytics solutions to US Department of Defense and Intelligence Community. Differentiated and highly sought intelligence solutions, including artificial intelligence, machine learning, cyber threat analytics, and embedded software development. Data sciences include Engineering, Data Clouds, Security, Visualizations, and Search and Discovery.

Post-Transaction Plan

- Lead Executive becomes Key Member of CyberCP Cyber ProServ Platform.
- CyberCP brings sponsored R&D pipeline.
- Investment in corporate infrastructure and operational maturity.
- Ramp up bid and proposal activities to win large full and open prime contracts.
- Tuck-in Acquisitions, including Offensive Cyber capabilities.

Deal Sketch

CyberCP SVP (GP/LP) purchases 80%

Seller Rollover Equity - 20%

Leverage with Acquisition Debt

Earn-out aligned with pipeline capture

Additional Growth Investment:
\$1,000,000

