



# **The Shaughnessy Group**

Tear Sheet

Project TC

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# EXCLUSIVE BUY-SIDE MANDATE FOREIGN INVESTOR CANADIAN MARKET ENTRY

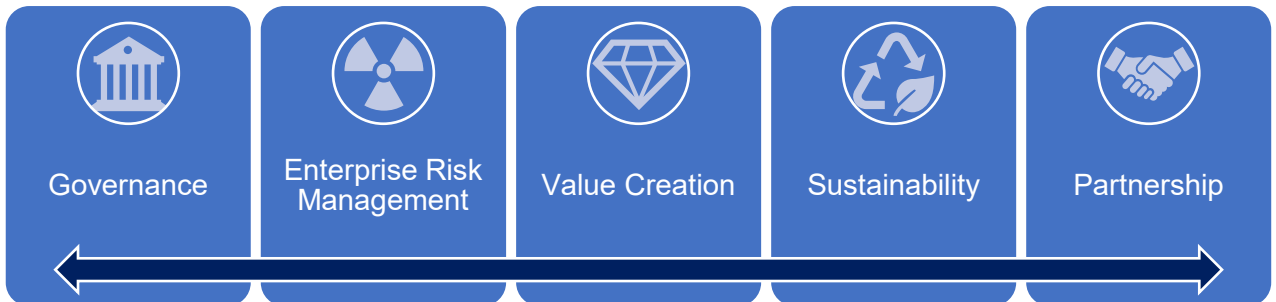
INVESTMENT TO ENABLE PRIVATE COMPANY OWNERSHIP EXIT, DIVESTURE, SUCCESSION AND OR TRANSITION.

- Partnering with owners to preserve and grow their legacy.
- Seeking win-win relationships,
- Investor that creates value and sustainable platforms.
- Facilitating ownership exit, divestiture, transitions
- Leadership succession.
- Management buy-outs.

**Investing in leadership teams of innovative, profitable lower-middle-market companies with a defined economic moat.**

## A track record of success

Since 2010, the foreign family office track record of success in mining, hospitality, and financial services saw the family launch in Canada in 2017, investing in early-stage high-growth companies. Expanding in 2021 its portfolio in Ontario with established lower-middle-market Canadian businesses.



## Preserve your legacy

**Seller:** We understand that your business is more than a company.

**Employees:** We believe that people create our success.

**Suppliers:** We collaborate to uncover new opportunities, and solutions.

**Social License:** We encourage public and private partnerships that further society.

**Customers:** We enable transitions to enhance existing clients ongoing loyalty.

Revenue range	\$10MM	\$50MM
EBITDA margin	10%+	
Industries	Manufacturing, Logistics, Packaging Wholesale	
Geography	160 KM radius from the Greater Toronto Area	





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