

NORTHEAST STEEL FABRICATOR AND RENOVATION SPECIALIST

Client Reference #BEA4095



Acquisition Opportunity

Background:

- Provides extensive services including design, fabrication, installation, structural supports, structural renovation, and dunnage
- Capabilities to bid and work on complex fabrication projects that larger competitors tend to avoid
- Diverse client base that allows the company to maintain a consistent backlog and reduction of downtime and overtime
- Experienced management team with the desire to continue with new ownership
- Excellent rapport with Ironworkers Union
- Established relationships with non-union shops to expand project opportunities
- Strong record of profitability
- Consistent and growing backlog
- 32 years providing service to NYC market

Team:

65 Employees with strength in management at multiple levels

Financial Summary:

3-Year Average Revenue **\$25,400,000**
3-Year Average EBITDA **\$ 2,900,000**
2020 Backlog **\$22,000,000**

Reason for Sale:

Health and Retirement

Contact:

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