

# NEW ENGLAND DISTRIBUTOR OF LANDSCAPE MATERIALS

Client Reference #BEA4094



## Acquisition Opportunity

### Background:

The Company is a multi-faceted operation engaging in manufacturing, mining, distribution, energy, and logistics in the materials space.

- Vertically integrated landscape materials distributor with over 35 years of service
- Experienced Team to transition with the purchase
- Strong customer list of landscape contractors
- Average growth rate of 7.5%
- Gross Margins: 34%

### Real Estate:

There are three locations owned by the Sellers:

- Distribution Center – 20 acres (materials, nursery sales & delivery)
- Fieldstone – 37 acres (fieldstone & bluestone staging)
- Mining – 153 acres (stone and sand excavation)

### Team:

25 Employees with strength in management at multiple levels; 50 +/- Employees at height of season

### Financial Summary:

Revenues: \$7,100,000      EBITDA: \$878,000

### Reason for Sale:

Retirement

### Contact:

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